

RESUME OF DANIEL SELIGMAN

Summary of Qualifications

Forty years of combined experience as a lawyer, research analyst and journalist. Proven ability to dissect complex problems and help clients obtain and synthesize information.

Education

J.D., cum laude, Seattle University School of Law	1986
Master of Studies in Law (M.S.L.) (journalism fellowship), Yale Law School	1984
B.A. in Sociology, New York University	1970

Professional Experience

Columbia Research Corporation Seattle, Washington	1990 – Present
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Served as the principal of a consulting company that provides fact-finding, due diligence and investigative services to law firms, bankruptcy trustees, business trade associations, public agencies, electric utilities, start-up companies and other clients.

Insolvency and Asset Recovery

- **Bankruptcy.** Served as special counsel to federal bankruptcy trustees seeking to recover assets for the estate. Analyzed bank records, examined insider transactions and assisted in the preparation of legal documents showing fraudulent transfers before the filing of the bankruptcy petition (2013 to present).

Ethics Investigations and Fraud Detection

- **Ethics investigations.** Conducted ethics investigations for the Seattle School District. Prepared fact-finding reports that examined allegations received on the District's ethics hotline (2015 to 2019).

Public Records Investigations

- **State contracts.** Examined state expenditures for irrigation infrastructure and the management of a \$26-million construction grant from the Washington State Department of Ecology. Researched the legislative history of the project and identified lapses in construction oversight procedures (2015).
- **Federal contracts.** Investigated sole-source contracts of the Bonneville Power Administration (“BPA”), a federal power marketing agency in Portland, Oregon. Analyzed BPA’s agreement to pay \$226 million to an Illinois company so it could purchase an aluminum smelter in Washington State. Examined BPA’s 20-year contract with a nonprofit group that included former BPA officials (1993 to 2015).

Due Diligence and Competitive Intelligence

- **Clean tech, water, and innovations in agriculture.** Reviewed business plans and strategies of start-up companies seeking to establish themselves in the clean tech, water and precision agriculture arena. Identified regulatory incentives and barriers to entry. Helped write due diligence reports for the Keiretsu angel investor network (2011 to 2015).

Water Law and River Management

- **Payments for watershed services.** Analyzed river management and water allocation agreements on major rivers in the United States and elsewhere. Examined the use of payments for watershed services and other market-oriented mechanisms to resolve complex water disputes (2004 to present).
- **Dam removal.** Analyzed the potential energy impacts of removing four federal hydroelectric dams on the Snake River in Washington State (2017).
- **Cross-border water disputes.** Prepared a legal research paper for the Institute of Water Policy, Lee Kuan Yew School of Public Policy, National University of Singapore. The paper compared how India and the United States address cross-border disputes on interstate rivers (2011).
- **International water law.** Served as primary author of the *World’s Major Rivers: An Introduction to International Water Law with Case Studies*, published by the Colorado River Commission of Nevada. The report summarized treaty provisions on 15 rivers, and examined river management regimes in Australia, Asia, Europe and North America (2008).

- **Interstate water law.** Served as primary author of *Laws of the Rivers: The Legal Regimes of Major Interstate River Systems of the United States*, published by the Colorado River Commission of Nevada. The report analyzed U.S. Supreme Court apportionment cases on 14 interstate rivers and examined the competing uses of rivers for power, irrigation, navigation and other purposes (2006).

Environmental Issues

- **Compliance.** Prepared a strategy memorandum identifying environmental compliance problems facing dairies in Washington State and recommending ways for the dairy industry to reduce the risk of citizen environmental lawsuits (2019).
- **Environmental trusts.** Conducted a survey of publicly-funded environmental trusts and endowments in the United States and examined how they address pollution problems in watersheds. Analyzed the structure and governance of the funds and their role in preventing the deterioration of water quality (2014).

Legal Research

- **Pacific Northwest power issues.** Served as primary advisor on regional power issues to Canby Utility, a municipal utility in Oregon. Represented Canby in the administrative rate hearings of the Bonneville Power Administration. Researched and helped write legal briefs that Canby submitted to the U.S. Court of Appeals for the Ninth Circuit (1993 to 2012).
- **Energy siting.** Served as special counsel to the Association of Washington Business, which intervened in a state licensing proceeding for a proposed gas-fired power plant. Analyzed legal issues associated with proposed greenhouse gas mitigation measures (2002).
- **Legislative advice.** Served as legal consultant to the Industrial Customers of Northwest Utilities on state electric utility restructuring issues. Helped draft legislation and prepared issue papers on utility taxes, conservation financing and other items (1995-98).

Editing

- **Forest planning.** Wrote and edited a 10-year Forest Resource Plan and environmental impact statement for the Washington State Department of Natural Resources. The plan addressed harvest activities and financial matters on 2.1 million acres of state-managed forest land (1992).

The Electricity Journal 1990-1991
Seattle, Washington

Served as contributing writer and editor. Wrote in-depth feature articles about the financial problems of electric utilities in Arizona, California and Indiana.

R. Lynette & Associates 1986-1990
Redmond, Washington

Worked as research analyst and in-house counsel for renewable energy consulting company. Monitored international developments in renewable energy.

The Sacramento Bee 1980-1984
Sacramento, California

Worked as the energy and environmental reporter. Wrote detailed articles about electricity and natural gas rates, state energy policy, hazardous waste cleanup, conservation and renewable energy.

The Seattle Post-Intelligencer and other publications 1972-1979
Seattle, Washington

Worked as a reporter and free-lance writer. Wrote articles on nuclear power plant construction costs, oil tanker safety, land-use and politics.

Sample Publications and Presentations

The Legacy of Twyne's Case, published in *The Receiver* newsletter of the National Association of Federal Equity Receivers (NAFER), April 2019.

Litigation Finance: An Overview for Receivers, published in *The Receiver* newsletter of the National Association of Federal Equity Receivers (NAFER), October 2018.

Competitive Intelligence: 7 questions investors need to ask and entrepreneurs need to answer, presentation to the Keiretsu Forum Academy (angel investors), April 2016.

The ABCs of Bankruptcy Fraud, a webinar for the Association of Certified Fraud Examiners, 2015.

Certifications and Professional Memberships

Member of the Washington State Bar Association, www.wsba.org (1987). No. 16852.

Certified Fraud Examiner and member of the Association of Certified Fraud Examiners, www.acfe.com (2010). No. 574867.

Certified CIP-1 (competitive intelligence professional), conferred by the Academy of Competitive Intelligence, www.academyci.com (2013).

Fellow, Singapore Institute of Arbitrators, www.siarb.org.sg (2019). No. F0797.

Professional Activities

Chair, Publications Committee, National Association of Federal Equity Receivers (NAFER) (2018 to present).

Volunteer Advisory Work – Palm Oil

Served on an advisory group (reference panel) of the Roundtable on Sustainable Palm Oil (Kuala Lumpur, Malaysia) that examined audit and certification procedures, and recommended ways to improve compliance and training.