

## RESUME OF DANIEL SELIGMAN

### Summary of Qualifications

Thirty-five years of combined experience as a lawyer, investigator and journalist. Proven ability to dissect complex problems and help clients obtain and synthesize information. Certified Fraud Examiner and Certified Competitive Intelligence Professional (“CIP-1”).

### Education

J.D., cum laude, Seattle University School of Law	1986
Master of Studies in Law (M.S.L.) (journalism fellowship), Yale Law School	1984
B.A. in Sociology, New York University	1970

### Professional Experience

<b>Columbia Research Corporation</b> Seattle, Washington	1990 – Present
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Served as the principal of a consulting company that provides fact-finding investigations, legal research, due diligence and competitive intelligence services to law firms, start-up companies, electric utilities, business trade associations and others.

#### *Fact-Finding Investigations and Fraud Detection*

- **Bankruptcy.** Served as special counsel to a federal bankruptcy trustee seeking to recover assets. Analyzed bank records, examined insider transactions and assisted in the preparation of legal documents showing fraudulent transfers before the filing of the bankruptcy petition (2013-2015).
- **Ethics investigation.** Conducted an ethics investigation for the Seattle School District. Prepared a report that examined allegations regarding favoritism in a travel agency contract (2015).

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- **Federal contracts.** Investigated contracts awarded without competitive solicitations by the Bonneville Power Administration (“BPA”), a federal power marketing agency in Portland, Oregon. Analyzed BPA’s agreement to pay \$226 million to an Illinois company so it could purchase an aluminum smelter in Washington State (1993-2012).
- **Federal hiring practices.** Examined hiring practices at BPA and prepared a report on allegations that BPA discriminated against veterans and retaliated against whistleblowers (2013-2015).
- **Public records investigation and analysis.** Assisted a trade association of irrigators who propose to build a distribution system to deliver water to 90,000 acres in eastern Washington State. Examined state expenditures for irrigation infrastructure (2015-2016).

### *Due Diligence and Competitive Intelligence*

- **Clean tech, water, and innovations in agriculture.** Reviewed business plans and strategies of start-up companies seeking to establish themselves in the clean tech, water and precision agriculture arena. Identified regulatory incentives and obstacles. Helped write due diligence reports for the Keiretsu angel investor network, [www.keiretsuforum.com](http://www.keiretsuforum.com) (2011 to present).

### *Legal and Regulatory Research*

- **Payments for watershed services.** Analyzed river management and water allocation agreements on major rivers in the United States and elsewhere. Examined the use of payments for watershed services and other market-oriented mechanisms to resolve complex water disputes (2004 to present).
- **Regional power issues.** Served as the legal and policy advisor for Canby Utility, a municipal utility in Oregon, and other publicly-owned electric utilities. Represented Canby in Bonneville Power Administration rate hearings and wrote legal briefs for administrative proceedings. Helped research and write legal briefs filed by Canby and other utilities in the U.S. Court of Appeals for the Ninth Circuit (1993 to 2012).

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- **Interstate water conflicts in India.** Prepared a legal research paper for the Institute of Water Policy, Lee Kuan Yew School of Public Policy, National University of Singapore. The paper compared how India and the United States address disputes on interstate rivers. The paper described alternatives to litigation as a means of resolving conflicts (2011).
- **International water law and river governance.** Served as primary author of the *World's Major Rivers: An Introduction to International Water Law with Case Studies*, published by the Colorado River Commission of Nevada. The report described the development of international water law, summarized treaty provisions on 15 rivers, and examined river management regimes in Australia, Asia, Europe and North America (2008).
- **Interstate water law and river governance.** Served as primary author of *Laws of the Rivers: The Legal Regimes of Major Interstate River Systems of the United States*, published by the Colorado River Commission of Nevada. The report analyzed U.S. Supreme Court apportionment cases on 14 major interstate rivers and examined the competing uses of rivers for power, irrigation, navigation and other purposes (2006).
- **Energy siting.** Served as special counsel to the Association of Washington Business, which intervened in a state licensing proceeding for a proposed gas-fired power plant. Analyzed legal issues associated with proposed greenhouse gas mitigation measures (2002).
- **Legal research and legislative advice.** Served as consultant to the Industrial Customers of Northwest Utilities on electric utility competition and restructuring issues. Helped draft legislation in Washington State and prepared issue papers on utility taxes, conservation financing and other items (1995-98).

### *Editing*

- **Forestry.** Wrote and edited a 10-year Forest Resource Plan and environmental impact statement for the Washington State Department of Natural Resources. The plan addressed harvest activities, protection of old growth and financial matters on 2.1 million acres of state-managed forest land (1992).

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*The Electricity Journal* 1990-1991  
Seattle, Washington

Served as contributing writer and editor. Wrote feature articles about the financial problems of electric utilities in Arizona, California and Indiana.

**R. Lynette & Associates** 1986-1990  
Redmond, Washington

Worked as research analyst for a renewable energy consulting company. Monitored international developments in renewable energy. Served as project manager of report that analyzed the economic effects of federal tax credits for wind energy. Assisted the American Wind Energy Association in lobbying Congress in support of legislation to create public-private partnerships to build the next generation of wind turbines.

*The Sacramento Bee* 1980-1984  
Sacramento, California

Worked as the energy and environmental reporter. Wrote detailed articles about electricity and natural gas rates, state energy policy, hazardous waste cleanup, conservation and renewable energy.

*The Seattle Post-Intelligencer* and other publications 1972-1979  
Seattle, Washington

Worked as a reporter and free-lance writer. Wrote in-depth articles on oil tanker safety, nuclear power plant construction costs, land-use and politics.

### **Certificates and Membership**

Member of the Washington State Bar Association, [www.wsba.org](http://www.wsba.org) (1987). No. #16852.

Certified Fraud Examiner and member of the Association of Certified Fraud Examiners, [www.acfe.com](http://www.acfe.com) (2010). No. #574867.

Certified CIP-1 (competitive intelligence professional), conferred by the Academy of Competitive Intelligence, [www.academyci.com](http://www.academyci.com) (2013).

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**Recent Presentations**

*The ABCs of Bankruptcy Fraud*, a webinar for the Association of Certified Fraud Examiners, July 30, 2015.

*Groundwater Overpumping: Searching for Innovations Solutions in Eastern Washington*, American Water Works Association regional conference, Bellevue, Washington, May 1, 2015.

*Innovative Mechanisms to Protect Watersheds: Three Examples*, American Water Works Association regional conference, Bellevue, Washington, April 30, 2015.